Excellence. NO EXCUSES!

Excerpt:

WORK ON ME FIRST

Tom Peters
29 May 2014
“Everyone thinks of changing the world, but no one thinks of changing himself” — Leo Tolstoy

“To develop others, start with yourself.” — Marshall Goldsmith

“Being aware of yourself and how you affect everyone around you is what distinguishes a superior leader.” — Edie Seashore (strategy + business #45)

“Leadership is self-knowledge. Successful leaders are those who are conscious about their behavior and the impact it has on the people around them. They are willing to examine what behaviors of their own may be getting in the way. … The toughest person you will ever lead is yourself. We can’t effectively lead others unless we can lead ourselves.” — Betsy Myers, Take the Lead: Motivate, Inspire, and Bring Out the Best in Yourself and Everyone Around You
“How can a high-level leader like _____ be so out of touch with the truth about himself? It’s more common than you would imagine. **In fact, the higher up the ladder a leader climbs, the less accurate his self-assessment is likely to be.** The problem is an acute lack of feedback [especially on people issues].”

—Daniel Goleman (et al.), *The New Leaders*

“**Work on me first.**”

—Kerry Patterson (et al.), *Crucial Conversations*

“You will never change your life until you change something you do daily. **The secret of your success is found in your daily routine.**”

—John C. Maxwell
“The biggest problem I shall ever face: the management of Dale Carnegie.”

—Dale Carnegie, diary of
Outwork ’em.
Outread ’em.
Outlast ’em.
Show Up.
LISTEN.
Keep an Open Mind.
Big SIX (Redux)*

1. Hello.
2. Thank you.
3. Eye contact.
4. Fierce listening.
5. “What do you think?”
6. “How can I help?”

*Another “Big 6,” posted by me at Twitter and applauded by the twitterati.
XLIII. BLD

Fact: You can take any damned attitude you choose to work today!

(It’s your BLD/Biggest Life Decision.)
Every day, on or off the job, offers every one of us a plethora of leadership opportunities! Go for it!